



What would you do with

EXTRA SPACE

Meet the team

How to choose your building

Why clients like working with us

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What to expect

2020 issue



The Smart-Space culture

We work with all kinds of businesses, across a number of sectors, who all have something in common - they need an instant building for additional space quickly and inexpensively. The similarity often ends there as the reasons for an instant building vary enormously!

Workshops, storage, showrooms, offices, classrooms, sports halls, warehouses and even churches!

The formula for a Smart-Space building is the same for all of our customers: we are able to take care of everything from the initial site visit to handing over the keys to a fully usable building complete with electrics, flooring and anything else that's needed.

What all of our many clients enjoy is a really flexible agreement - we're an established, independent business so we are open to creating terms that work for you, with no minimum rental period and the option to change from rental to purchase if you prefer.

What is important to us is that you are happy with the quality of the building you choose, and its suitability for your requirements, together with a service and cost that tick every box.



JAMIE, JASON, ANTONY, SHAUN (SALES)



ANDREW, ROGER (WAREHOUSE)



RYAN, ANDY, RUSS (OPERATIONS)

Everyone who works for Smart-Space is very experienced and part of a family who all have the same end goals - happy customers where nothing is too much trouble.

Case study: Kingsbury School, Tamworth

Despite joining the pitch for this project rather late we were able to persuade the school that they could afford a permanent building. After submitting 3 different options to the Headteacher and Head of PE of Kingsbury School in Tamworth, they came to visit our site to view example buildings.

We then offered a full turnkey package, including buildings control approval. This needed to demonstrate that the ground had been surveyed by an engineer and that the foundation would meet the UK standards for buildings control.

We acted as principle contractor for the entire project and managed every phase of the build, covering all the CDM (construction design management). This entailed providing everything from the dig-out and base through to handing over the keys as a finished building, ready for use in just a few short weeks.

Fact file

Kingsbury School, Tamworth
Permanent sports hall

This is a project which we turned on its head - the client wasn't expecting to be able to afford a permanent building and was delighted that we could make it happen.

“We didn’t anticipate the finish that Smart-Space brought to the build: the guys are absolutely fantastic”

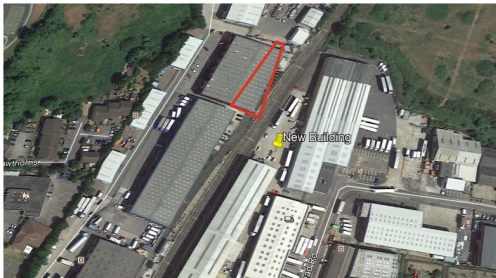


We love a challenge!

Where we are different from other building companies is in our ability to see through any issues - whether they're in the form of an awkward shaped building, challenging terrain or tight operating space - we can find a way to make it work. We have lots of examples of projects that seemed complicated - until we applied our years of knowledge and experience to them. Ask us if you have a requirement for an instant building that might appear to be impossible - it's what we do best!

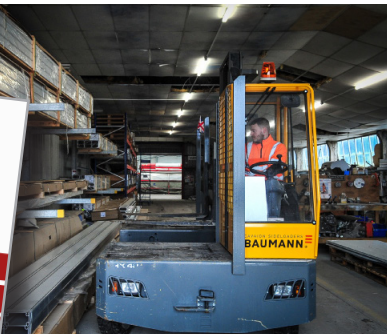


This is an example of a build that took place in the middle of a busy, built-up site and is actually wedge shaped! We constructed a building that fitted in neatly and serves the logistics clients very well.



Be guided by us

We have combined our many years of instant building experience into a brand new Smart-Space **Buildings Guide**. Find out about every aspect of a Smart-Space building - from planning applications to choosing the type of building that is best for you. Available online and in print.



The advantages of our three main building types

Temporary



Quick to install with the minimum amount of hassle

Available from stock in as little as 7 – 21 days

Can be installed on existing ground without any ground preparation or pre-prepared base

Flexible rental terms with no minimum rental or pre-determined periods

Flexibility to purchase whilst on hire

Can be moved easily and quickly from one location to another

Can be installed on uneven or sloping ground due to flexibility of PVC fabric roof

Interim



Can be installed on any hardstanding level surface without the need for foundations, frame and cladding

Designed for long-term use (2 years +)

Offers far better insulation properties as it has an insulated steel roof system

Better suited for applications when heating and cooling are installed

Far better suited for applications where people are working inside

Can be hired or purchased and even purchased during hire

Permanent



Far faster and more economical to install than a traditional brick and cladded building

Looks and performs like any traditional permanent building

Can be installed on existing level concrete base or pre-prepared concrete base with drainage

Can be designed to meet building regulations for L2

Compliant for energy and efficiency where necessary

Manufacturer's warranty of up to 35 years

Can be financed on long-term borrowing such as a mortgage

Will appreciate (or depreciate) in value like any other permanent building

MORE DETAILED INFORMATION IS AVAILABLE ON OUR WEBSITE AND IN OUR BUILDINGS GUIDE

“This storage area frees up enough manufacturing space to bring in an additional £1million of turnover every year”

Case study: Flightline, Oxford

Oxford based Flightline Support UK is a global player in aviation refuelling - involved in the manufacture of tankers right through to supporting equipment such as aircraft steps, spare parts and operative training. The company manufactures everything on-site so space is at a premium, especially when you consider that their core business is the building of large refuelling vehicles costing approximately £400,000.

Flightline needed a storage solution for the high numbers of parts it uses and also a way of freeing up more manufacturing space. They also used to unpack and sort deliveries in the open air, whatever the weather, which wasn't ideal.

As a result of their new building, the manufacturing unit is more efficient, less cluttered and, incredibly, the additional manufacturing space that has been freed up equates to £1 million of annual turnover.

“They won the account because they ticked every box but, most importantly, Jason Lynock from Smart-Space got in his car and came to see us to do a thorough site visit. We didn't get that level of enthusiasm or service offered by any of the other businesses.” Jason Kew, Flightline's Stores and Procurement Manager.



Fact file

Flightline
Storage unit

Size: 12.5m x 15m

Includes:
40mm composite
cladding, skylights,
consideration of a sloping site,
excellent use of wasteland,
mezzanine floor for
additional storage

Just a few of the Smart-Space team...



MATT (WAREHOUSE & OPERATIONS)



WILL (OPERATIONS)



SCOTT (WAREHOUSE)



LISA (ACCOUNTS)



SARAH (ACCOUNTS)

LEE (ACCOUNTS)



JANICE (ADMIN)



ANDREW (WAREHOUSE)



DAN (WAREHOUSE)

This is just a snapshot of our team - a few of the faces you might come across or people you might speak to as you work with us.

What to expect from Smart-Space



THE FIRST CALL: From the moment you pick up the phone to speak to us, you will be welcomed and taken care of. It's likely that you'll speak to Jason or Shaun who will try and get an understanding of what you need. We'll probably be able to give some initial guidance at that stage.



SITE VISIT: It's usual for us to visit the site and discuss exactly what you need and understand your business a little better. We'll do a full survey and measure up. We'll mark out the measurements so you can see what size the building would be, where it will be positioned, with entrances and exits detailed.



YOUR QUOTE: We will prepare a quote very quickly, offering you different options where we can.



THE BUILD: On receipt of the order, our operations team will visit once more for a final site survey, checking all power supplies to the site before proceeding with a fast, efficient build.



Buying British

You'll notice we are fans of the Union Jack flag (or Union flag) in our branding and throughout our offices. This is representative of our commitment to sourcing as much as we can from the UK. It's beneficial as it makes us much more responsive to customer requirements as we can get supplies so quickly - obviously as well as supporting local businesses and the UK economy.



“Our original vision back in 1987 was to create a company known for being ‘the friendliest people in space’ - and that’s every bit as important now as it was then. Every Smart-Space customer is given Antony’s personal mobile number because customer care is our number one priority”

Antony and Jennie Hunt, Smart-Space founders and directors

